



WE SEE
SCIENTIFIC
PROGRESS



WE SEE
ECONOMIC
GROWTH

**RESEARCH
AMERICA**
AN ALLIANCE FOR DISCOVERIES IN HEALTH®

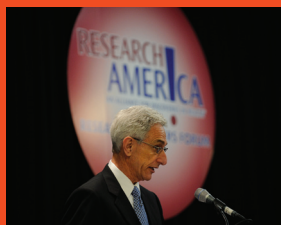
2011 ANNUAL REPORT



Rep. Brian Bilbray (R-CA)



Gordon Gee, JD, EdD



Jay Gershen, DDS, PhD



Debra Lappin, JD



Martha Hill, PhD, RN, and The Honorable Patrick Kennedy



Al Hunt



Reed Tuckson, MD

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Inserts Financials, Member List

Research!America is the nation's largest 501(c)(3) alliance working to make research to improve health a higher national priority. Research!America's member organizations together represent the voices of more than 125 million Americans. Our public opinion data, advocacy programs and publications reach the public and decision makers to help advance medical, health and scientific research.

PROGRESS IN UNCERTAIN TIMES:
INTENSIFIED ADVOCACY YIELDS GREATER
SUPPORT FOR HEALTH RESEARCH



1

Research for health contributes to scientific progress and economic growth. But its promise is undervalued—little spoken of and taken too much for granted—in the current climate of budget-cutting. To address this challenge, Research!America has significantly ramped up efforts in demonstrating the value of research for maintaining our global competitiveness, contributing to job growth and fostering a healthier population.

We made gains for research funding in 2011, but those gains could be fleeting.

Funding for health research from both the public and private sector is tightly constrained, and few elected officials have made it a part of the national conversation. We have launched our award-winning voter education initiative, *Your Candidates–Your Health*, to urge candidates for the presidency and Congress to tell us their views on health research and related issues during the critical election year of 2012. Our newest national and state-based public opinion polls reveal Americans' concerns about losing ground in the pace of progress, data which we have and will continue to share broadly with elected officials and key audiences.

In 2011, Research!America held dozens of congressional meetings, forums and special events to promote the full spectrum of health research—discovery to delivery. Our leadership met with many Members of Congress, delivered 21 keynote addresses, conducted grassroots workshops and grassroots forums, working hard in Washington and participating in programs around the country. We developed new state-based fact sheets on the economic impact of domestic and global health research, conducted radio tours in key states, worked with science leaders and patients to develop and help place op-eds and letters to the editor, and enhanced our social media and online engagement, reaching new audiences and raising the visibility of research, researchers and research-based institutions and industry.

We are very grateful to our members, partners and contributors for their support and valuable input in assuring that research for health becomes a much higher national priority. We encourage you to join us in stepping up your personal advocacy in 2012, to ensure a stronger investment in research to improve our nation's health and economic well-being. Our nation's future depends on it!

**The Honorable
John Edward Porter**
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Mary Woolley
President and CEO

Research!America Leadership

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THE ECONOMIC AND HEALTH BENEFITS
OF RESEARCH ARE CLEAR TO
STAKEHOLDERS. RESEARCH!AMERICA
IS MAKING THE CASE TO CONGRESS

● Intensified Outreach Campaign

As budget cuts threatened to derail the pace of research to improve health in the U.S., Research!America embarked on an intensified advocacy campaign to promote funding and incentives for health and medical research as a national priority and showcase the value of public- and private-sector innovation.

The multifaceted campaign employed tactics on Capitol Hill and in the home districts of Members of Congress. On the Hill, Research!America staff and scientists met with Members and their staffs, explaining the economic and health benefits of research. Off the Hill, scientists around the country raised the profile of research by penning op-eds and letters to the editor to newspapers large and small. In key congressional districts in Montana and Virginia, scientists and a cancer survivor detailed how research makes a difference economically and in health. A scientist in Pennsylvania, a key battleground state, explained how he relies on funding from the National Institutes of Health. Authors in New Hampshire and South Carolina published op-eds and letters to the editor in advance of the presidential primaries in those states.

Engagement of scientists has been — and remains — a key to the initiative. Weekly emails from Research!America President and CEO Mary Woolley provided up-to-the-minute perspective from Washington and called on scientists and other stakeholders to make the case for research in their hometowns.

This initiative remains an important part of our work to make health and medical research a higher national priority.

● Ongoing Advocacy for Investment in Research

Cutting research funding is not a deficit-reduction strategy; Research!America made the point clear throughout 2011 as Congress debated how to close the nation's widening budget deficit. Studies in 2011 supported that point, and public opinion polling by Research!America shows that Americans not only believe in the promise of research but also feel that research plays a large role in their state and the country as a whole.

Research!America's outreach to Capitol Hill, whether through meetings or briefings, helped drive this point home. In all, Research!America finished the year with nearly 100 meetings on the Hill and led or sponsored several briefings. Moreover, advocacy alerts to our grassroots network generated more than 7,000 emails and letters to Members of Congress and their staffs, helping to ensure that health and medical research were top of mind for elected representatives.

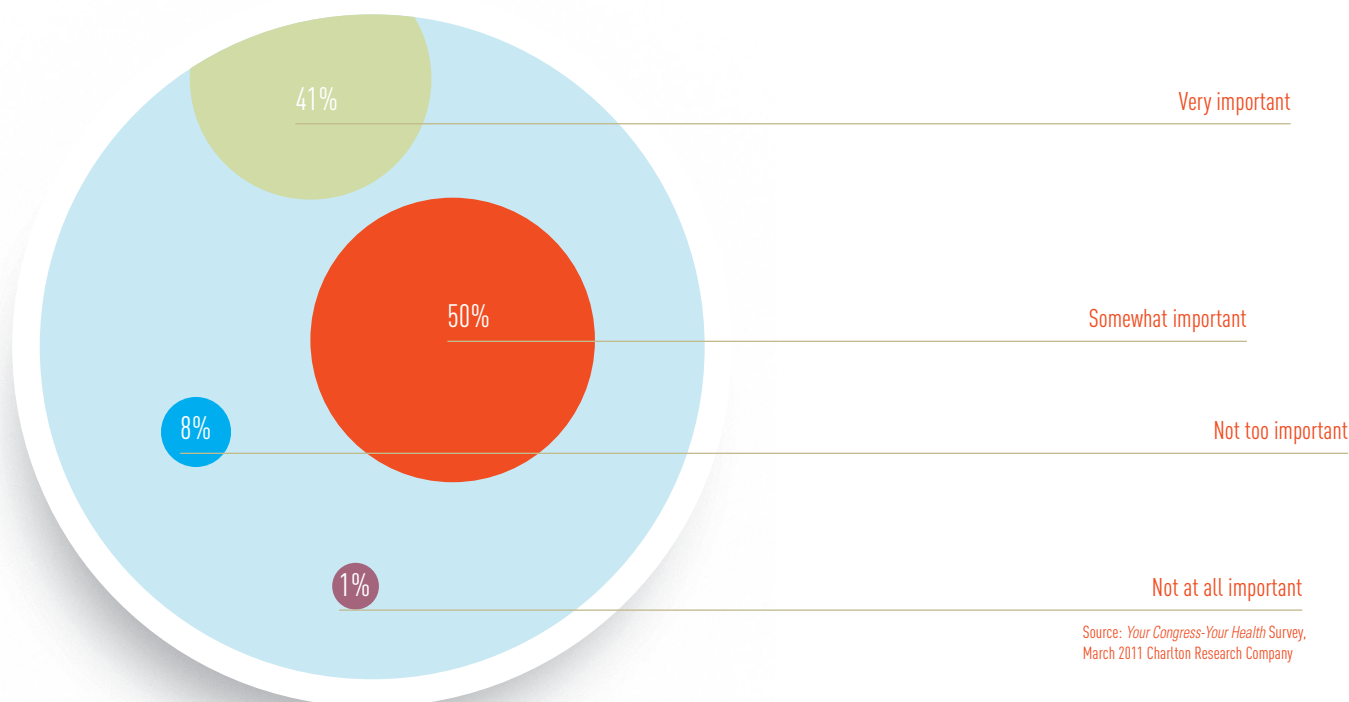
Slight Increase in Overall Health Research Funding

Total spending on health research in the United States topped \$140 billion in 2010 — about a 1% increase from 2009 — according to Research!America's annual analysis, *U.S. Investment in Health Research*. But the increase lagged behind the estimated 2.8% increase in the cost of conducting such research.

Industry contributed \$76.5 billion, while federal government spending constituted slightly less than \$46 billion. The remaining money came from other sources, such as philanthropy. In all, the U.S. spent \$2.3 trillion on health care. Research accounted for just 5.5% of that total.

AMERICANS THINK RESEARCH AND DEVELOPMENT IS IMPORTANT TO STATE ECONOMIES

HOW IMPORTANT DO YOU THINK RESEARCH AND
DEVELOPMENT IS TO YOUR STATE'S ECONOMY?



THE CPH FOUNDATION HONORED FOUR
PUBLIC HEALTH HEROES WHOSE WORK HAD
GONE PREVIOUSLY UNRECOGNIZED



Luis Garcia, PsyD; Marjorie Lunsford; Liz Szabo;
Lynn Silver-Chalfin, MD, MPH, left to right

Advocacy for Public Health Research

Research!America supports The Campaign for Public Health Foundation, a 501(c)(3) organization, in advocacy for strong, sustained investment in the Centers for Disease Control and Prevention and the important role public health plays in our nation's health system. The CPH Foundation is chaired by Evan Jones, principal of jVen Capital LLC and a Research!America board member.

In October, The CPH Foundation hosted its second annual **Unsung Heroes of Public Health** event. The organization honored four public health heroes whose work had gone previously unrecognized. This year's honorees included Lynn Silver-Chalfin, MD, MPH, winner of the Wavemaker Award for her work in New York City's Department of Health and Mental Hygiene; and Luis Garcia, PsyD, winner of the Rock in the Pond Award for his work in mental health awareness in Southern California. Marjorie Lunsford received an honorable mention for the Rock in the Pond Award and was awarded for her prevention efforts in rural Tennessee. A new award was given out this year: Liz Szabo, a reporter for *USA Today*, was the recipient of the Excellence in Media Award.



WE SEE REPRESENTATION

● Your Candidates-Your Health

Research!America's award-winning voter education initiative, **Your Candidates-Your Health**, launched in late 2011 in advance of the 2012 general election.

We invited Republican candidates for the presidency, as well as President Barack Obama, to share their views on issues related to health and medical research. Throughout 2012, candidates for Congress will also be invited to participate.

Research!America polling data was also released to coincide with the launch of the initiative. The polling found that a majority of Americans don't know their elected representatives' stances on research to improve health: Six in 10 said they were somewhat uninformed or very uninformed.

Your Candidates-Your Health aims to change that. As responses from candidates are received, they are posted on the initiative's website, www.yourcandidatesyourhealth.org. Voters can then access those responses by searching by ZIP code, congressional district or by the candidate's name.

The 26 sponsors that support the initiative include stakeholders from a variety of sectors: industry, voluntary health groups, independent research institutions, nonprofits, hospitals, philanthropic organizations and academia.



● Advocacy for Public and Global Health

With support from the Bill & Melinda Gates Foundation, Research!America held Capitol Hill briefings and produced several publications to help raise awareness about the role of research in improving health globally.

Research!America's outreach centered on individual states and government agencies involved in global health research and development. In 2011, Georgia, California, Maryland and New Jersey fact sheets demonstrated the link between global health research, economic benefit and better health; opinion polling in those states measured public attitudes toward global health research. Salon dinners and in-state meetings brought together thought leaders for a discussion about global health research in the state.

Research!America produced fact sheets and sponsored briefings that examined global health research at a number of federal research agencies: the National Institutes of Health, the Centers for Disease Control and Prevention, the Department of Defense, the Food and Drug Administration, and the U.S. Agency for International Development.

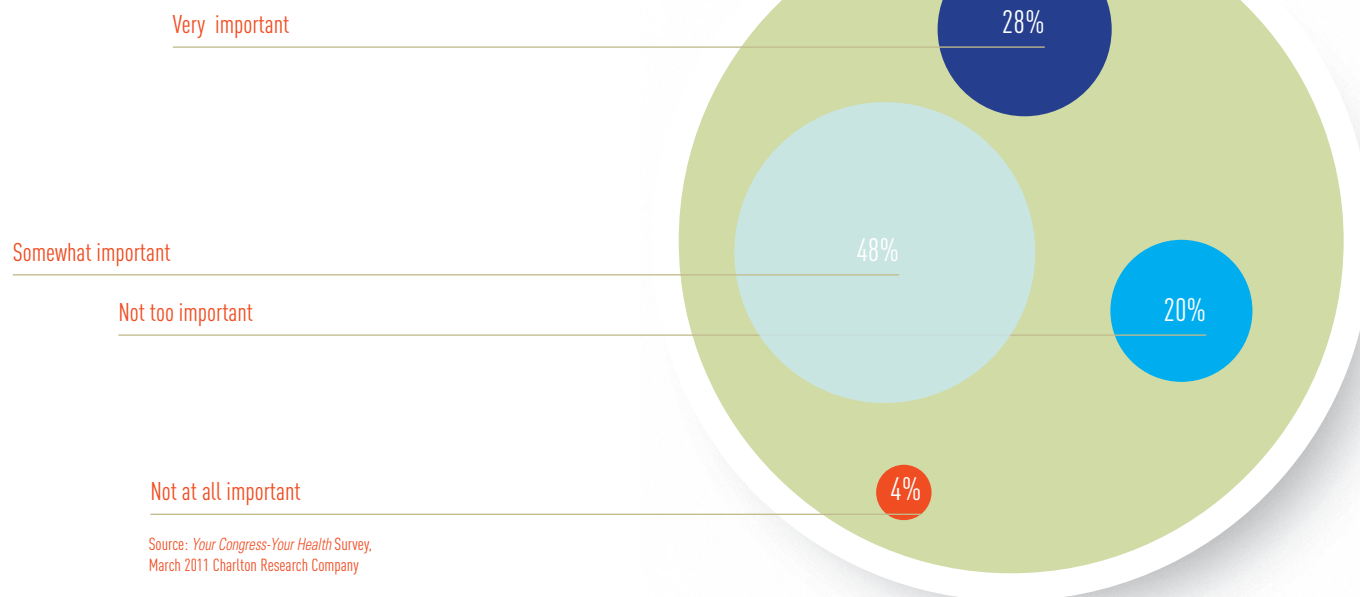
Research!America also examined a unique model for global health product development: the product development partnership, or PDP. These collaborations draw from the private sector, the public sector and the nonprofit sector to accelerate progress on drugs and devices for neglected diseases as well as major global health threats like HIV/AIDS and malaria.

7th Annual Public Health Thank You Day

As part of Research!America's public health outreach, we again supported **Public Health Thank You Day**. It occurs the Monday before each Thanksgiving — November 21 in 2011 — and serves as a way to say thanks to the public health professionals that keep us safe on a daily basis. Social media played a large role in promoting and celebrating Public Health Thank You Day; mentions of the event reached nearly 750,000 Twitter users. Emmy-nominated actress Ashley Judd sent her thanks to global health professionals on Twitter as well.

AMERICANS THINK GLOBAL
HEALTH RESEARCH AND
DEVELOPMENT IS IMPORTANT
TO THE U.S. ECONOMY

HOW IMPORTANT DO YOU THINK GLOBAL HEALTH RESEARCH
AND DEVELOPMENT IS TO THE U.S. ECONOMY?



● State-based Events and Publications

Polling, events and publications within selected states have long been at the heart of Research!America's initiatives. The first public opinion polling commissioned by Research!America was a state poll in Maryland in 1992; since then, nearly every state in the country has been surveyed for its opinions on topics related to research to improve health.

Let Me Be Clear: Science Journalism in the Age of the Genome and Twitter

In conjunction with Pfizer and university partners, Research!America held two forums that brought together journalists and scientists to help understand how to communicate with each other more effectively.

The first forum involved the University of Maryland, with an event held in downtown Washington, DC. Academic leaders from the communications, journalism and medical science departments of Maryland joined journalists from *The New York Times*, *TIME* Magazine and *Nature Medicine* for a pair of panels that helped bridge the gap between the disciplines.

A second forum, this with the University of South Florida, was held in Tampa, FL, in October. Department chairs and leadership from throughout the university joined current and former journalists from *The New York Times*, the *St. Petersburg Times* and other media outlets for a high-level discussion on similar topics. New public opinion data from Maryland and Florida were released at the events.

RESEARCH!AMERICA HELD TWO FORUMS THAT BROUGHT
TOGETHER JOURNALISTS AND SCIENTISTS TO HELP UNDERSTAND
HOW TO COMMUNICATE WITH EACH OTHER MORE EFFECTIVELY



Jack Watters, MD, Pfizer; *above*, Judy Fortin, American Cancer Society, *upper left*; and E. Albert Reece, MD, PhD, University of Maryland School of Medicine, *left*



Ohio Research Partners Forum

In May, Research!America and the Northeast Ohio Medical University teamed up to host a discussion among thought leaders at NEOMED's Rootstown, OH, campus. The panel centered around the current and future states of research funding, and included Rep. Tim Ryan (D-OH) and several prominent members of the research community: Carolyn Clancy, MD, director of the Agency for Healthcare Research and Quality; Barbara Kunz, president of Health and Life Sciences Global Business at Battelle; Debra Lappin, JD, president of the Council for American Medical Innovation and a Research!America Board member; and Lawrence Tabak, DDS, PhD, principal deputy director at the National Institutes of Health. Susan Dentzer, editor-in-chief of *Health Affairs* and a Research!America Board member, moderated the panel.

The event featured opening remarks by NEOMED President and Research!America board member Jay Gershen, DDS, PhD. Mary Woolley, president and CEO of Research!America, unveiled polling data from Ohio. Following the panel discussion, eight members of the Inter-University Council of Ohio Presidents—including E. Gordon Gee, JD, EdD, president of The Ohio State University—commented on the importance of research to education and its economic impact on Ohio colleges and universities.

McLaughlin Research Institute: Great Falls, MT

Mary Woolley's presentation at a meeting of the McLaughlin Research Institute's National Development Council highlighted the health and economic benefits of research in Montana. Sen. Jon Tester (D-MT) spoke at the meeting. Representatives from the offices of Sen. Max Baucus (D-MT) and Rep. Denny Rehberg (R-MT) also gave remarks.



Rep. Tim Ryan (D-OH), *above*

NEARLY EVERY U.S.
STATE HAS BEEN
SURVEYED FOR ITS
OPINIONS ABOUT
RESEARCH TO
IMPROVE HEALTH



RESEARCH!AMERICA'S MESSAGES CONTINUED
TO GAIN ATTENTION FROM NATIONAL AND
REGIONAL PRINT, BROADCAST AND ONLINE MEDIA

● Media

Our chair, former Illinois Congressman John Edward Porter, was quoted in mainstream publications such as Bloomberg News, *The Economist* and *The Nation*. He was also interviewed by a number of trade outlets, including Kaiser Health News, *Nature Medicine* and *Science*. Research!America Board member Carol Greider, PhD, a Nobel laureate, authored an op-ed in *The Baltimore Sun* on budget cuts and their effect on American research capacity. Research!America President and CEO Mary Woolley was quoted in a variety of publications as well, including *The Washington Post*, *The Scientist* and Bloomberg Government.

Several Research!America initiatives also received attention from the media.

The launch of **Your Candidates–Your Health**, Research!America's signature voter education initiative, received coverage from trade publications like Politico Pro Health Care and CQ Healthbeat. When *Your Candidates–Your Health* had its initial responses from the presidential candidates, *The Hill*, United Press International and other trade publications covered the news.

Research!America's *U.S. Investment in Health Research* report, which tracks and analyzes the total institutional spending on research endeavors in the U.S., was covered by *The Burrill Report*, the Biotechnology Industry Organization's BIOtechNOW, *The Pharma Letter* and other outlets.



Carol Greider, PhD, above

● Demonstrating Economic Impact

Linking research and the economic benefits of research has long been a focus of Research!America. Through an award to an early-career economist and other initiatives, Research!America does just that.



**Amanda Kowalski, PhD, and
Mark McClellan, MD, PhD**

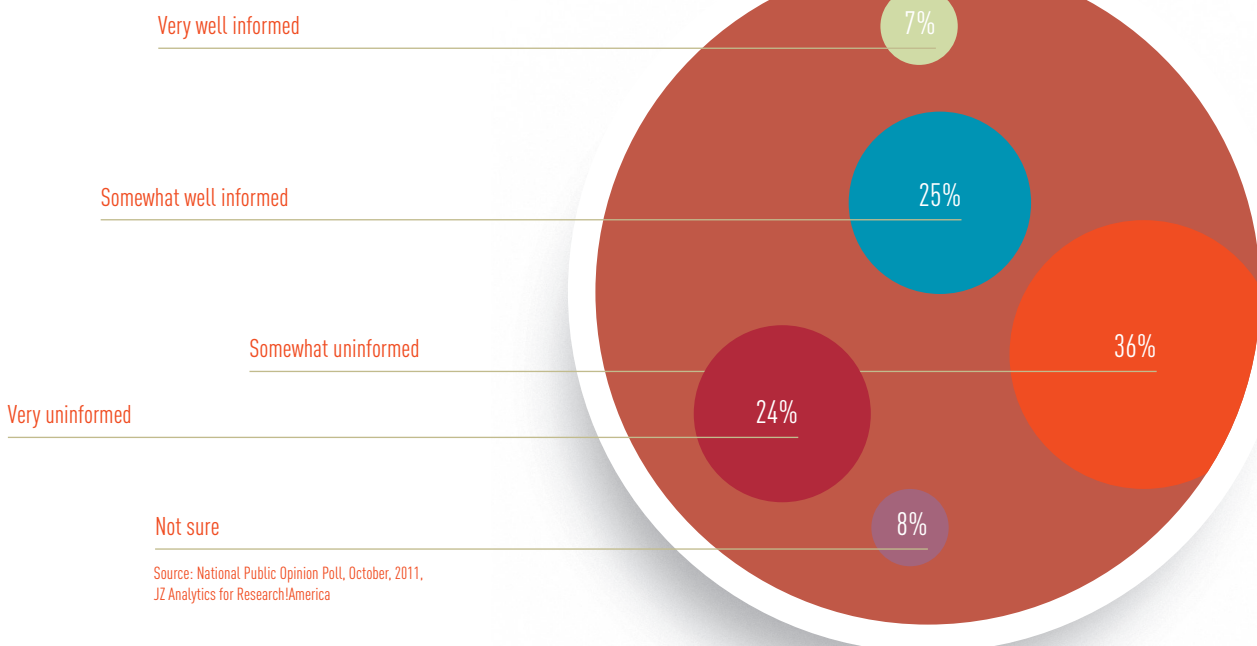
Garfield Economic Impact Award

Each year, the Eugene Garfield Economic Impact Award recognizes the published work of an early-career economist whose studies showcase the economic benefits of medical research. In 2011, the award went to Douglas Almond, PhD; Joseph Doyle, Jr. PhD; Amanda Kowalski, PhD; and Heidi Williams, PhD, for their article, "Estimating Marginal Returns to Medical Care: Evidence from At-Risk Newborns," published in *The Quarterly Journal of Economics*.

The authors were recognized at a program in Washington, DC. Kowalski, representing the authors, joined a panel of economists, pediatric researchers and moderator Al Hunt of Bloomberg News for a discussion about the findings and their impact. The panel included Alan Guttmacher, MD, director of the Eunice Kennedy Shriver National Institute of Child Health and Human Development; Tomas Philipson, PhD, a past winner of the Garfield Award and the Daniel Levin Professor of Public Policy Studies at the University of Chicago; and Billie Short, MD, chief of neonatology at Children's National Medical Center.

The Eugene Garfield Economic Impact Award is supported by a grant from Merck & Co., Inc.

HOW WELL INFORMED ARE YOU ABOUT CONGRESSIONAL
SUPPORT OF MEDICAL, HEALTH AND SCIENTIFIC RESEARCH?



● Advocacy Awards

Research!America's annual Advocacy Awards Dinner celebrates luminaries in advocacy. Established by Research!America's Board of Directors in 1996, the Awards event brings together the nation's most influential and esteemed individuals in science, health and medical research to honor advocates whose efforts have been notably effective in advancing our nation's commitment to research.



"Research can be quite an endeavor. There is no roaring stadium crowd or paparazzi, but the work promoted by Research!America saves lives, expands knowledge and creates a better world for everyone. . . . We can save millions of lives at a time, and it is so much more humane and economical and moral to prevent rather than to have to deal with the results [of disease] afterwards."

MAYOR MICHAEL BLOOMBERG, 2011 winner,
Gordon and Llura Gund Leadership Award

"It is an honor to accept this prestigious award recognizing the Defense and Veterans Brain Injury Center's innovative public education programs and partnerships for traumatic brain injury research, which this award recognizes as having significantly raised public awareness about traumatic brain injury."

COL. JAMIE GRIMES, MD, MC, USA, representing the
Defense and Veterans Brain Injury Center, 2011 winner,
Paul G. Rogers Distinguished Organization Advocacy Award



"The idea of supporting science—it is what has made us better. It is what has made this country. . . . we have to be proponents and advocates of the power of science to make a difference. Science does not know politics in terms of Republicans and Democrats, but science does know politics in that it needs a voice."

CHARLIE ROSE, 2011 winner, Isadore Rosenfeld Award for
Impact on Public Opinion





"It is not sufficient, nor should it be, to simply argue that medical research is transparently important. We need to explain ourselves and what we do. . . . If I had to do it over again, I would have spent more time on the Hill in Washington, . . . more time writing op-ed articles, more time talking to general audiences — more time in the public square."

J. MICHAEL BISHOP, MD, 2011 winner, Raymond and Beverly Sackler Award for Sustained National Leadership



"As long as this Senator and those who believe as I do have something to say about it, we're going to make sure our nation's commitments to research and innovation — particularly medical research — are kept. We are going to make sure that Research!America's fine work in both the public and private sector continues."

SEN. DICK DURBIN (D-IL), 2011 winner, Edwin C. Whitehead Award for Medical Research Advocacy



"We won't get support unless we have a public that understands the excitement and the importance of what we all do [as scientists]. That's what democracies are all about. We get what we celebrate. We collectively have to start investing urgently in changing the attitudes of kids about who the real role models and heroes are."

DEAN KAMEN, 2011 winner, Builders of Science Award

● National Health Research Forum

At Research!America's National Health Research Forum, executives and thought leaders from across sectors — government, academia, industry and advocacy — share their outlook on research.



"Since World War II, fundamental research and development have been core to what the U.S. government has done — it's been vital, it's been important, it's been critical. Is that assumption still correct?"

MICHAEL RILEY, managing editor, Bloomberg Government



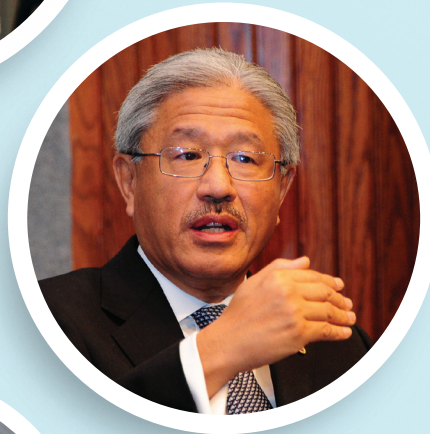
"There's not a single Member of Congress who is not persuaded by the need to try to help in those areas [of disease]. Individuals who've been afflicted by this, or their close relatives, are probably the best lobbyists you can have to encourage the basic medical research needed . . . It's vitally important when research does work, . . . to make sure you blow that horn as loudly as you can to let the public and Members of Congress know that something out there is positive and helpful and working."

THE HONORABLE MICHAEL CASTLE, former Member of Congress; Research!America Board member



"Those of us who fund research feel a very urgent sense of missed opportunities. With the Recovery Act funds — an unprecedented amount of resources available very rapidly for research — it wasn't hard to make really, really good investments and in fact, even with that unprecedented level of support, there were fantastic applications that didn't get funded."

CAROLYN CLANCY, MD, director, Agency for Healthcare Research and Quality



"I'm seeing people like me now who come to Duke, returning to their country. We're losing a lot of human capital. China — their universities are increasingly competitive. Our STEM education is weak. Sooner or later, you can see the equation shifting. . . . I certainly see a tremendous shift toward the rest of the world."

VICTOR DZAU, MD, chancellor for health affairs, Duke University; Research!America Board member



"We need to recognize that just because something works in a lab or a controlled clinical trial doesn't mean it's going to happen in society — we need to bridge that implementation gap. . . . Also, we need to look at ways in which the government and the private sector can work together more productively than we have in the past."

THOMAS FRIEDEN, MD, MPH, director, Centers for Disease Control and Prevention



"If you have a Sputnik moment through a cure, does it stimulate? I certainly hope we don't need Sputnik to recognize what we can do with these kinds of investments, these kinds of commitments of resources that have proved so positive. . . . If we don't continue to make those investments on a proactive basis, it isn't that we lose claim to who created the cure, it's that we lose the potential to create the next one."

HARRY JOHNS, president and CEO, Alzheimer's Association; Research!America Board member

"We have to prioritize. That is a given. It's not enough . . . to say, 'We can't afford not to do these things.' Well, that's a political slogan. Priorities have to be struck."

CLIVE CROOK, senior editor, *The Atlantic*



"We need FDA to have the highest levels of regulatory science if it's going to keep up with the highest levels of discovery science. . . . in 2010, R&D spending by the biopharmaceutical industry in the U.S. actually went up, to \$67.4 billion from about \$65.9 billion. . . . But it's only one part of it. The work that is done—the \$30 billion at NIH—the work that is done at universities—all of it is part of an ecosystem that fits together."

JOHN CASTELLANI, president and CEO, PhRMA
(Pharmaceutical Research and Manufacturers of America)



"I think this is actually a fairly encouraging moment in the history of things: that we have more reasons, scientifically, to get together and more motivations to make that happen, and perhaps also . . . in terms of the willingness to get these large, complicated organizations together and actually make sure that we are making the most of those collaborative opportunities."

FRANCIS COLLINS, MD, PHD, director,
National Institutes of Health



"We have an exciting moment in time, and I think we need to seize it right now. It's really important that we, as a nation, recommit to the importance of life science, research and all the opportunity that it holds in terms of leadership at key agencies and industry. I think we are increasingly all on the same page, pulling in the same direction."

MARGARET HAMBURG, MD, commissioner,
Food and Drug Administration



"I think about: How are we doing today, with setting and establishing the foundation on which American biomedical research will be robust 25 to 50 years from now? And that's where I'm concerned. . . . It is unambiguous that investments made decades ago translate into better health, better health solutions and certainly a robust economy."

DAVID PAGE, MD, director, Whitehead Institute
for Biomedical Research



"The truth of the matter is we have to view this through the metric of an individual, and what their wants are and what their needs are, and what this means to them and their families, and to put them in the front and their choices in the front and what this means. And I think we often don't do a good job of that."

ELLEN SIGAL, PHD, chair and founder,
Friends of Cancer Research; Research!America
Board member



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\$10,000–\$24,999

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The Foundation Fighting Blindness
David Geffen School of Medicine at UCLA
Genentech
Health Affairs
Juvenile Diabetes Research Foundation International
The Leukemia & Lymphoma Society
Medtronic, Inc.
NewYork-Presbyterian Hospital
Northeast Ohio Medical University
Parkinson's Action Network
Simons Foundation
Staglin Family Vineyard
The Vradenburg Foundation
Washington University in St. Louis School of Medicine
Mary Woolley

ADVOCATES

\$1,500–\$9,999

Tenley E. Albright, MD
American Association for Cancer Research
American Diabetes Association
American Society for Biochemistry and Molecular Biology
Association of American Cancer Institutes
Austen BioInnovation Institute in Akron
B&D Consulting
Baylor College of Medicine
The Brain and Behavior Research Foundation
Charles Drew University of Medicine & Science
Cold Spring Harbor Laboratory
Susan Dentzer
The Endocrine Society
Friends of Cancer Research
Jay A. Gershen, DDS, PhD
Greater Akron Chamber
Mary J.C. Hendrix, PhD
Martha N. Hill, PhD, RN, FAAN
INFOCAST
Harry Johns
Evan Jones
Jackie Lovelace Johnson
Elizabeth Baker Keffer
Debra Lappin, JD
Lovelace Respiratory Research Institute
MorganStanley SmithBarney
National Alliance for Eye and Vision Research
National Osteoporosis Foundation
Northwestern University
The Honorable John Edward Porter
Powell Tate
Susan Delaney Rodger
Summa Health System
University of California San Francisco
The University of Michigan

University of North Carolina School of Medicine
University of South Florida
Van Andel Research Institute
Alan G. Walton, DSc, PhD

SUPPORTERS

\$500–\$1,499

American Public Health Association
Association of Schools of Public Health
Dennis A. Ausiello, MD
The Baltimore Family Fund
Paul Berg, PhD
Biotechnology Industry Organization
Roger J. Bulger, MD
The Honorable Michael N. Castle
Mike Coburn
Victor Dzau, MD
Joseph M. Feczko, MD
George Washington University Medical Center
Karen A. Goralesski
M.R.C. Greenwood, PhD
Donald W. King, MD
Alan I. Leshner, PhD
Lucinda L. Maine, PhD, RPh
MWW Group LLC
Gilbert S. Omenn, MD, PhD
Herbert Pardes, MD
Sudip S. Parikh, PhD
Rebecca Rogers
Mitchel Sayare, PhD
William T. Schmidt
Samuel C. Silverstein, MD and Jo Ann Silverstein
Laing Rogers Sisto
The Translational Genomics Research Institute (TGen)
Jack Watters, MD
WomenHeart: The National Coalition for Women with Heart Disease
Judy Woodruff

Research!America Staff

Mary Woolley, President and CEO

Bill Leinweber, Senior Advisor

Barbara Love, Executive Assistant to the President

ADMINISTRATIVE

Michael Coburn, Chief Operating Officer

Aimée Lefever, Administrative Assistant, Operations

Sue Reedy, Manager of Accounting and Administration

COMMUNICATIONS

Suzanne Ffolkes, Vice President, Communications

Angie Antonopoulos, Communications Specialist

Brian Hunsicker, Communications Specialist

Glorymar Rivera, Communications Associate

DEVELOPMENT AND MEMBERSHIP

Carol Kennedy, Senior Director, Development and Membership

Ted Brasfield, Development and Membership Assistant

Kydra Fuller, Manager, Membership Development

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Ellie Dehoney, Vice President, Policy and Programs

Max Bronstein, Director of Science Policy

Jennifer Chow, Director of Global Health R&D and Public Health Advocacy

Alexandra Cordts, Program Manager, Global Health R&D and Public Health Advocacy

Danielle Doughman, Program Manager, Global Health R&D and Public Health Advocacy

Michelle Hernandez, Administrative Coordinator, Policy and Programs

Caroline Kuo, Program Manager

NATIONAL HEART, LUNG AND BLOOD INSTITUTE FELLOW

Mark Stevens, PhD

BURROUGHS WELLCOME FUND INTERNS AND FELLOWS

Adele Blackler, PhD

Erin Cadwalader, PhD

Clint Collier

Vidusha Devasthali

Molly Maguire

Christian Torres

GLOBAL HEALTH R&D ADVOCACY INTERNS

Mandy Goldberg

Tiffany Moy

Ashley Schmidt

REVENUE & SUPPORT*

Contributions & Support	\$638,831
Membership Dues	1,211,820
Restricted Program Grants	786,400
Event Income	1,070,187
Other	110,890

Total Revenue and Support **\$3,818,128**
CHANGE IN NET ASSETS

Net Assets at the beginning of the 2011	\$1,801,244
Net Assets at the end of 2011	\$1,762,890

BALANCE SHEET*
ASSETS

Cash & Equivalents	\$1,581,693
Contributions Receivable	619,958
Investments	366,780
Property & Equipment	195,869
Other Assets	33,091

Total Assets **\$2,797,391**
AUDIT COMMITTEE

Evan Jones, *Chair*
Tenley Albright, MD
Harry Johns
Lucinda Maine, PhD, RPh
Jack Watters, MD

EXPENSES

Program	\$3,007,827
Development	368,626
Administrative	479,874

Total Expenses **\$3,856,327**
LIABILITIES

Accounts Payable & Accrued Expenses	\$228,068
Deferred Revenue/Refundable Advances	559,833
Deferred Rent	172,848
Other Liabilities	73,752

Total Liabilities **\$1,034,501**
NET ASSETS

Temporarily Restricted Funds	\$739,258
Board Designated Funds	459,361
Unrestricted Fund	564,271

Total Net Assets **\$1,762,890**
Total Liabilities and Net Assets **\$2,797,391**
SCIENTIFIC ADVISORY COMMITTEE

Everett Anderson, PhD	Joseph M. Davie, MD, PhD	Mary-Lou Pardue, PhD
Richard Axel, MD*	Rose S. Fife, MD	Howard Schachman, PhD
David Baltimore, PhD*	William Foege, MD, MPH	Phillip A. Sharp, PhD*
Samuel Barondes, MD	Murray Goldstein, DO, MPH	John F. Sherman, PhD
Paul Berg, PhD*	Barbara Hansen, PhD	Maxine F. Singer, PhD
Floyd E. Bloom, MD	William R. Hendee, PhD	Reed V. Tuckson, MD
Michael S. Brown, MD*	William N. Kelley, MD	Patricia Hinton Walker, PhD, RN
Ronald E. Cape, PhD	David Korn, MD	Tadataka Yamada, MD
Bart Chernow, MD	Philip Leder, MD	
Harvey J. Cohen, MD, PhD	Herbert Pardes, MD	

**Nobel Laureate*

* Summary information from unaudited financial statements for the fiscal year ended December 31, 2011

Audited financial statements, when available, will be provided upon request.

A copy of Research!America's most recently filed IRS Form 990 is available on Research!America's website.

Academia, Hospitals and Independent Research Institutes

Akron Children's Hospital
Akron General Medical Center
Albert Einstein College of
Medicine of Yeshiva University
The Allen Institute for Brain
Science
Arizona State University
College of Nursing &
Healthcare Innovation
Aultman Hospital
Baylor College of Medicine
Baylor College of Medicine
-Graduate School of
Biomedical Sciences
Blue Ridge Institute for Medical
Research
Boston University School of
Dental Medicine
Boston University School of
Public Health
Brigham & Women's Hospital/
Partners Healthcare
System, Inc.
Broad Institute
The Brody School of Medicine at
East Carolina University
Buck Institute for Age Research
California Institute for
Regenerative Medicine
California Institute of Technology
Case Western Reserve
University
Charles Drew University of
Medicine and Science
Children's Hospital of
Philadelphia
Children's Memorial Research
Center
Children's Research Institute at
Children's National Medical
Center, Washington, DC
City of Hope National Medical
Center
Cleveland Clinic Lerner
Research Institute
Cleveland State University
Cold Spring Harbor Laboratory
Coleman Institute for Cognitive
Disabilities, University of
Colorado System
Columbia University
Cornell University College of
Veterinary Medicine
The Critical Path Institute
(C-Path)
Dana-Farber Cancer Institute
Dartmouth Medical School
David Geffen School of Medicine
at UCLA
Drexel University College of
Medicine
Duke University Medical Center
Duke University School of
Nursing
Emory University Nell Hodgson
Woodruff School of Nursing
Emory University Rollins School
of Public Health
Emory University School of
Medicine
Emory University Yerkes
National Primate Research
Center
Feinberg School of Medicine,
Northwestern University

The Feinstein Institute of
Medical Research
The Forsyth Institute
Fred Hutchinson Cancer
Research Center
The George Washington
University
The George Washington
University School of Public
Health and Health Services
Georgetown University Medical
Center
Harvard Medical School
Harvard School of Dental
Medicine
Harvard School of Public Health
Howard Hughes Medical
Institute
Howard University College
of Dentistry
Howard University College
of Medicine
HudsonAlpha Institute for
Biotechnology
Institute for Systems Biology
The J. David Gladstone
Institutes
Johns Hopkins Medicine
The Johns Hopkins University
Bloomberg School of Public
Health
The Johns Hopkins University
School of Nursing
Keck School of Medicine, USC
Kent State University
La Jolla Institute for Allergy
and Immunology
Lovelace Respiratory Research
Institute
Loyola University Chicago
Stritch School of Medicine
Mailman School of Public Health
of Columbia University
Masonic Medical Research
Laboratory
Massachusetts General
Hospital/Partners Healthcare
System, Inc.
Massachusetts Institute of
Technology
Mayo Clinic
McLaughlin Research Institute
The Medical College of
Wisconsin
Medical University of South
Carolina
Memorial Sloan-Kettering
Cancer Center
H. Lee Moffitt Cancer Center &
Research Institute
Mount Sinai Medical Center/
School of Medicine
The New York Academy of
Medicine
New York University
NewYork-Presbyterian Hospital
Northeast Ohio Medical
University
Nova Southeastern University
College of Dental Medicine
Ohio Northern University Raabe
College of Pharmacy
The Ohio State University
College of Dentistry
The Ohio State University
College of Medicine
The Ohio State University
College of Nursing

The Ohio State University
College of Public Health
Ohio University College of
Osteopathic Medicine
Oklahoma Medical Research
Foundation
Oregon Health & Science
University
Oregon Research Institute
Herman Ostrow School of
Dentistry of USC
The Pennsylvania State
University College
of Medicine
Perelman School of
Medicine at the University
of Pennsylvania
Purdue University
Rice University
The Rockefeller University
The Salk Institute for
Biological Studies
The Scripps Research Institute
The Smith-Kettlewell Eye
Research Institute
South Dakota State University
Stanford University School
of Medicine
State University of New York
Downstate Medical Center
Summa Health System
Texas A&M Health Science
Center
Texas Biomedical Research
Institute
Translational Genomics
Research Institute (TGen)
Tufts University
Tufts University School of
Dental Medicine
Uniformed Services University
of the Health Sciences
The University of Akron
University of Alabama
at Birmingham
University of Alabama
at Birmingham School
of Medicine
University of Alabama
at Birmingham School
of Dentistry
University of Alabama
at Birmingham School
of Engineering
University of Alabama
at Birmingham School
of Health Professions
University of Alabama
at Birmingham School
of Nursing
University of Alabama
at Birmingham School
of Optometry
University of Alabama
at Birmingham School
of Public Health
University of Arizona
University of Arkansas for
Medical Sciences
University of California, Berkeley
University of California Davis
School of Medicine
University of California, Irvine
University of California, Los
Angeles School of Dentistry
University of California, San
Diego School of Medicine/
Health Sciences
University of California,
San Francisco

**"RESEARCH!AMERICA IS INVALUABLE
TO AN ORGANIZATION LIKE OURS
BECAUSE IT SENDS CONTINUOUS
AND INFORMATIVE MESSAGES
ABOUT THE IMPORTANCE OF BASIC,
TRANSLATIONAL AND CLINICAL
RESEARCH TO DECISION MAKERS."**

KENNETH P. TREVETT, JD

President and CEO, Texas Biomedical Research Institute

The University of Chicago
Pritzker School of Medicine
University of Cincinnati
University of Connecticut Health
Center
University of Florida
University of Illinois at
Chicago College of Medicine
The University of Iowa
Carver College of Medicine
The University of Iowa
College of Dentistry
University of Kansas
Medical Center
University of Kansas
School of Nursing
University of Kentucky College
of Dentistry
University of Louisville
University of Louisville School
of Dentistry
University of Maryland at
Baltimore
University of Maryland at
Baltimore School of Nursing
University of Miami
University of Michigan
University of Mississippi Medical
Center
University of Nebraska Medical
Center
University of Nebraska Medical
Center College of Dentistry
University of Nevada, Las Vegas
School of Dental Medicine
University of Nevada, Reno
School of Medicine
University of North Carolina
Gillings School of Global
Public Health
University of North Carolina
School of Medicine
The University of Oklahoma
Health Sciences Center
University of Pennsylvania
School of Nursing
University of Pittsburgh School
of Medicine
University of Pittsburgh School
of Nursing
University of South Florida
The University of Texas M.D.
Anderson Cancer Center
University of Texas Medical
Branch at Galveston School of
Medicine
University of Texas
Southwestern Medical Center
The University of Toledo Medical
Center

University of Washington School
of Medicine
University of Wisconsin School
of Medicine and Public Health
Van Andel Research Institute
Vanderbilt University Medical
Center
Vanderbilt University School
of Nursing
Virginia Commonwealth
University
Virginia Commonwealth
University School of Dentistry
Wake Forest University School
of Medicine
Washington University Center
for Health Policy
Washington University in St.
Louis School of Medicine
Wayne State University
Weill Cornell Medical College
Whitehead Institute for
Biomedical Research
Yale University School of
Medicine

Business and Industry

Abbott Laboratories
Alnylam Pharmaceuticals
Amgen
Assurant Health
AstraZeneca US
Beckman Coulter
BIND Biosciences, Inc.
Booz Allen Hamilton
Bristol-Myers Squibb
Burrill & Company
CryerHealth, LLC
Danaher Corporation
Eli Lilly and Company
Endo Pharmaceuticals
Harris / IIC Partners
Heat Transfer Research, Inc.
Johnson & Johnson
Life Technologies
MedImmune, Inc.
Merck & Co., Inc.
Orexigen Therapeutics
Oxford Bioscience Partners
Pfizer Inc
Purdue Pharma, L.P.
Sanofi
WebMD Health Corp

"RESEARCH!AMERICA IS ON THE FRONT LINES OF MAKING RESEARCH A HIGHER VISIBILITY ISSUE FOR ALL AMERICANS, LAWMAKERS AND POLICY MAKERS."

K. KIMBERLY MCCLEARY

president and CEO, CFIDS Association of America

National Voluntary Health/Patient Advocacy/Trade Associations/Coalitions/ Other Not-for-Profits

Alliance for Aging Research
Alzheimer's Association
American Cancer Society
American Chronic Pain Association
American Diabetes Association
American Heart Association
American Medical Group Association
Americans for Medical Progress
amfAR, The Foundation for AIDS Research
Association for the Assessment & Accreditation of Laboratory Animal Care International
Association of American Cancer Institutes
Association for Clinical Research Training
Association of Schools of Public Health
Autoimmune Disease Association
Battelle
Biotechnology Industry Organization
CFIDS Association of America
Center for Advancing Health
Children's Hospital Association
Clinical Research Forum
Community Health Charities
CURE (Citizens United for Research in Epilepsy)
FasterCures
Food Allergy Initiative
Foundation for Biomedical Research
Foundation Fighting Blindness
Friedreich's Ataxia Research Alliance (FARA)
Friends of Cancer Research
Friends of the National Institute for Dental & Craniofacial Research
Friends of the National Institute of Nursing Research
Friends of the National Library of Medicine
GBS/CIDP Foundation International
Genetic Alliance
Genetics Policy Institute
Global Health Council, Inc.
Health Affairs
Hereditary Disease Foundation
Humility of Mary Health Partners
Juvenile Diabetes Research Foundation International

Kids v Cancer
Kidney Cancer Association
The Leukemia & Lymphoma Society
Lewy Body Dementia Association
LUNGevity Foundation
Lupus Foundation of America, Inc.
The Lymphatic Research Foundation
March of Dimes Foundation
Medical Device Manufacturers Association
Muscular Dystrophy Association
The Brain and Behavior Research Foundation
National Alliance for Eye & Vision Research
National Alopecia Areata Foundation
National Foundation for Infectious Diseases
National Health Council
National Minority Quality Forum
National Multiple Sclerosis Society
National Organization for Rare Disorders
National Osteoporosis Foundation
National Postdoctoral Association
The New York Stem Cell Foundation
Oral Health America
Parent Project Muscular Dystrophy
Parkinson's Action Network
Parkinson's Disease Foundation
Partnership for Prevention
Pharmaceutical Research and Manufacturers of America (PhRMA)
RTI International
Steven A. Schroeder Institute for Tobacco Research and Policy Studies
Sjogren's Syndrome Foundation
Society for Public Health Education
Society for Women's Health Research
SPARC, The Scholarly Publishing and Academic Resources Coalition
Spina Bifida Association of America
U.S. Pain Foundation
Vietnam Veterans of America
WomenHeart: the National Coalition for Women with Heart Disease
ZERO—The Project to End Prostate Cancer

Professional and Scientific Societies

Academic Pediatric Association
Academy of Radiology Research
AcademyHealth
Alliance for Academic Internal Medicine
American Academy of Nursing
American Academy of Pediatrics
American Association for the Advancement of Science
American Association for Cancer Research
American Association of Anatomists
American Association of Colleges of Nursing
American Association of Colleges of Pharmacy
American Association of Public Health Dentistry
American College of Medical Genetics and Genomics
The American College of Neuropsychopharmacology
American College of Sports Medicine
American College of Surgeons
American Dental Association
American Dental Education Association
American Federation for Medical Research
American Geriatrics Society
American Institute for Medical and Biological Engineering
American Medical Association
American Pain Society
American Pediatric Society
The American Physiological Society
American Psychiatric Association
American Public Health Association
American Society for Biochemistry and Molecular Biology
American Society for Bone & Mineral Research
American Society for Clinical Investigation
American Society for Microbiology
American Society for Virology
American Society of Clinical Oncology
The American Society of Hematology
American Society of Hypertension
American Society of Tropical Medicine & Hygiene
American Sociological Association
Association for Prevention Teaching and Research
Association for Psychological Science
The Association for Research in Vision & Ophthalmology
Association of American Physicians
Association of American Veterinary Medical Colleges
Association of Anatomy, Cell Biology and Neurobiology Chairpersons

Association of Chairs of Departments of Physiology
Association of Independent Research Institutes
Association of Medical and Graduate Departments of Biochemistry
Association of Medical School Microbiology and Immunology Chairs
Association of Medical School Pharmacology Chairs
Association of Professors of Human & Medical Genetics
Biophysical Society
Chicago Council on Science and Technology (C²ST)
Coalition for Health Services Research
Coalition for Imaging and Bioengineering Research
Council of Scientific Society Presidents
The Endocrine Society
Federation of American Societies for Experimental Biology (FASEB)
Genetics Society of America
Infectious Diseases Society of America
Institute of Electrical and Electronics Engineers (IEEE-USA)
Intercultural Cancer Council Caucus
International & American Association for Dental Research
Keystone Symposia on Molecular and Cellular Biology
Midwest Nursing Research Society
The National Alliance for Hispanic Health
Orthopaedic Research Society
Society for Neuroscience
Society for Pediatric Research
Society for the Study of Reproduction
Union of Concerned Scientists

State and Local Organizations

Conference of Boston Teaching Hospitals
Georgia Research Alliance
Greater Akron Chamber
Massachusetts Society for Medical Research

Metro Denver Economic Development Corporation
The Nebraska Coalition for Lifesaving Cures
The New Jersey Association for Biomedical Research
NorTech
North Carolina Association for Biomedical Research
Northeast Ohio Council on Higher Education
Northwest Association for Biomedical Research
Pennsylvania Society for Biomedical Research
South Alabama Medical Science Foundation
Youngstown/Warren Regional Chamber

Foundations and Philanthropy

Burroughs Wellcome Fund
CDC Foundation
The California Wellness Foundation
Caring for Carcinoid Foundation
Foundation for the National Institutes of Health, Inc.
Eugene Garfield Foundation
Evan and Cindy Jones Foundation
Kanter Family Foundation
The Lasker Foundation
Melanoma Research Alliance
Oral & Maxillofacial Surgery Foundation
Damon Runyon Cancer Research Foundation
Jackson Gabriel Silver Foundation
United Health Foundation
US Pain Foundation
Whitehead Charitable Foundation

International Associates

Research Australia
Research Canada
Research!Sweden



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